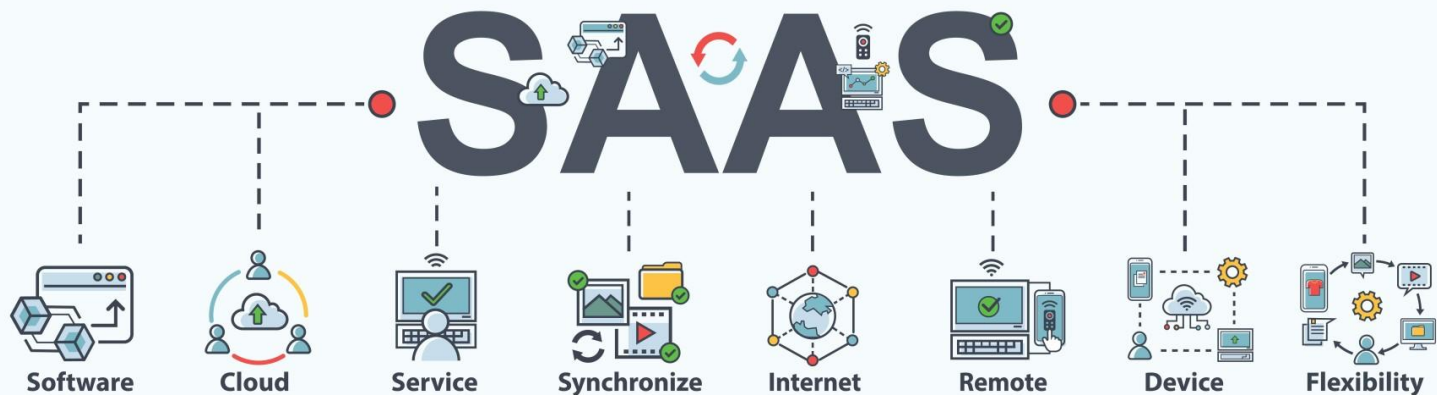




Modelul SaaS si utilizarea de catre clienti

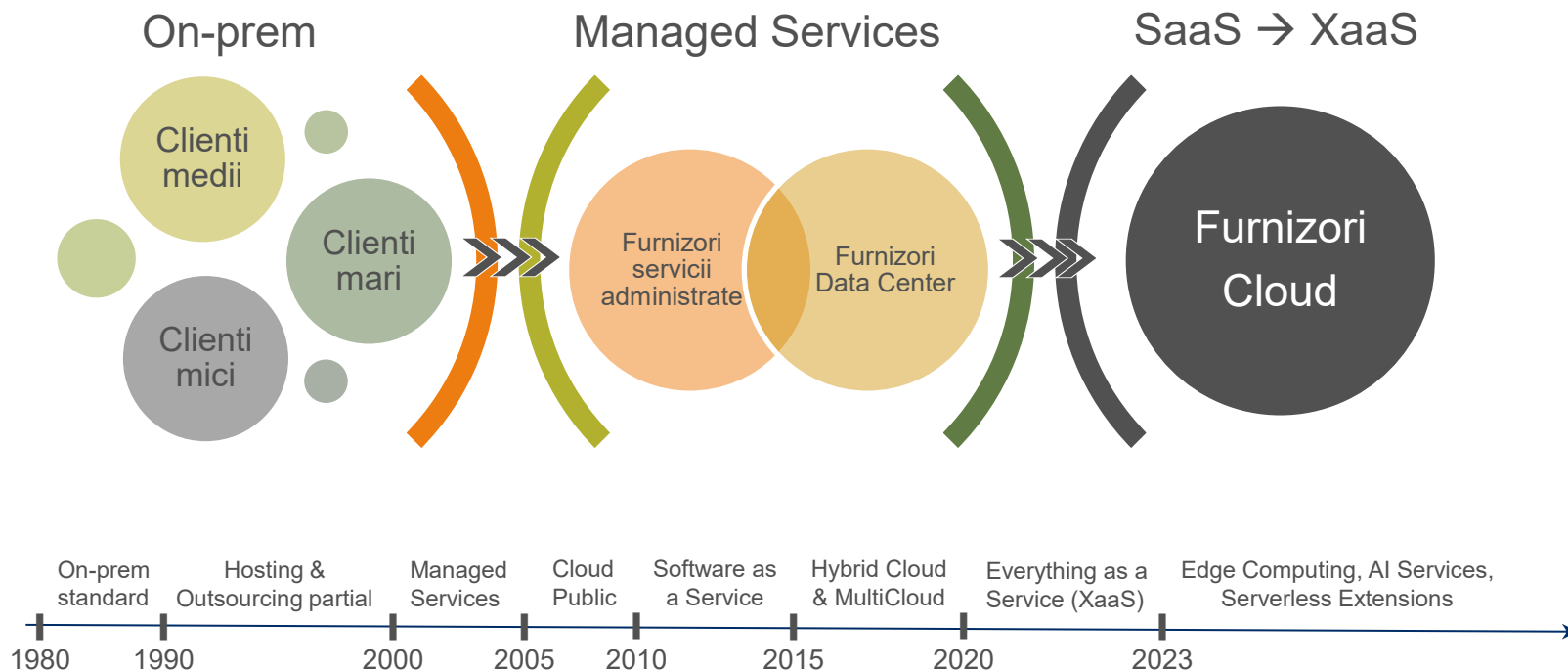
ORTEC
OPTIMIZE YOUR WORLD

Despre mine

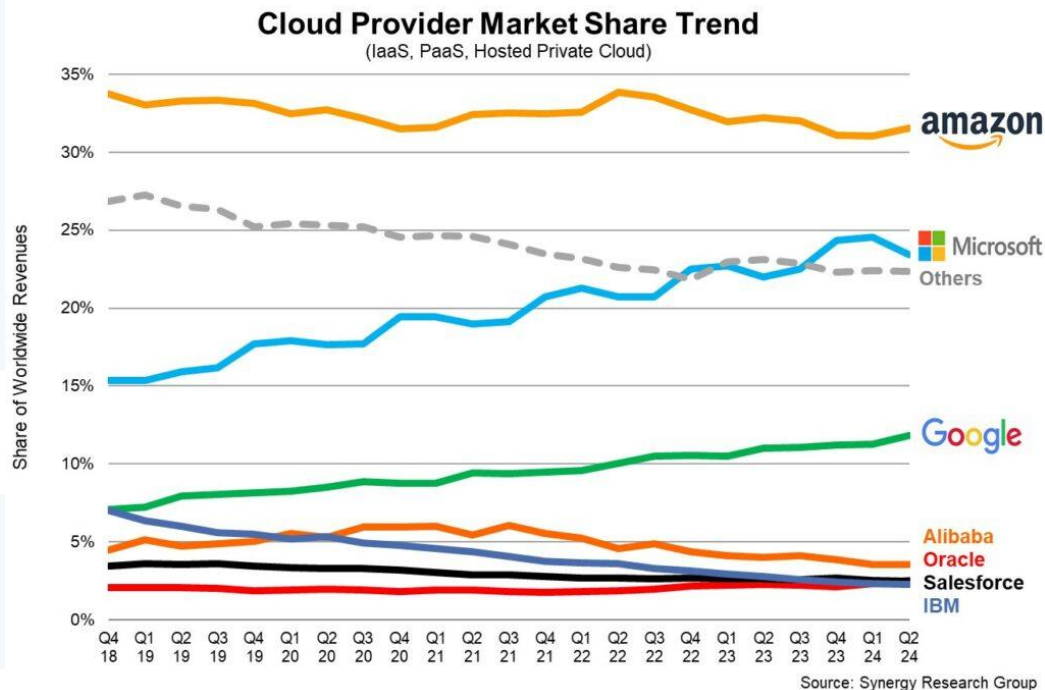
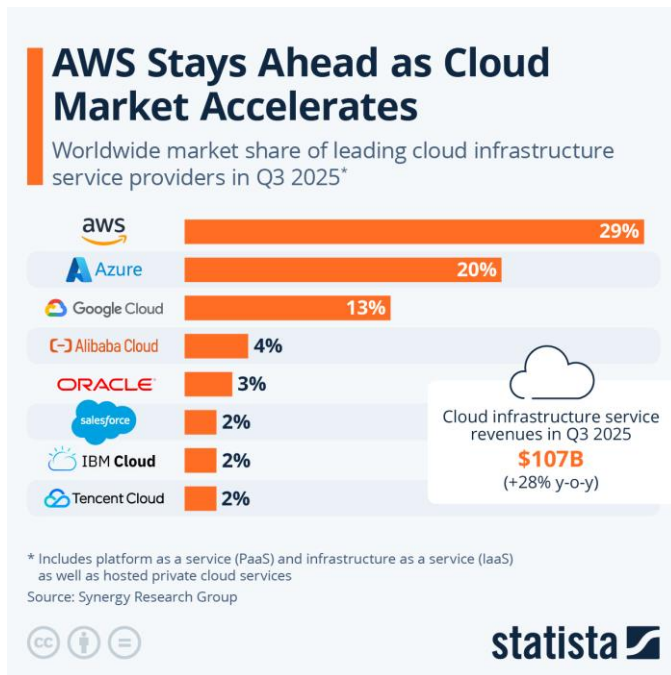


+10 ani in ORTEC, +25 ani in IT&C
Experienta extinsa administrarea echipelor si proceselor pentru
implementarea si suportarea solutiilor de tip "on prem" si cloud.

Evolutia serviciilor IT furnizate catre clienti



Furnizorii principali de cloud



The Cloud



Adoptare Cloud

👍 Pros

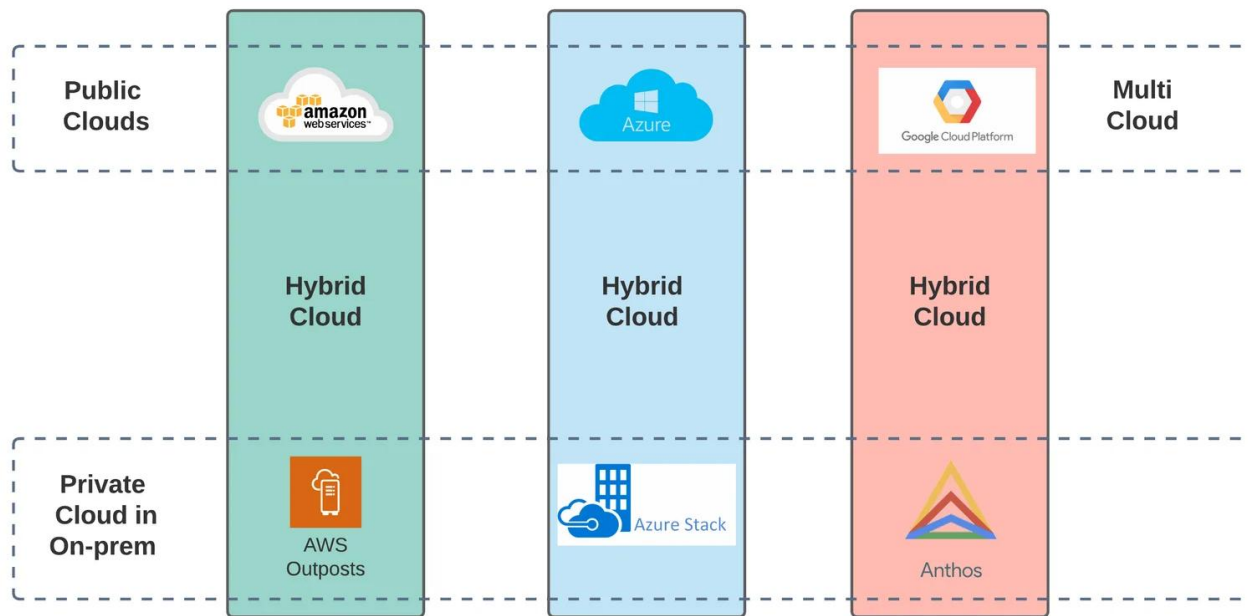
- Disponibilitate ridicata (H.A.)
- Scalabilitate
- Fiabilitate
- Predictabilitate
- Cost
- Securitate avansata



👎 Cons

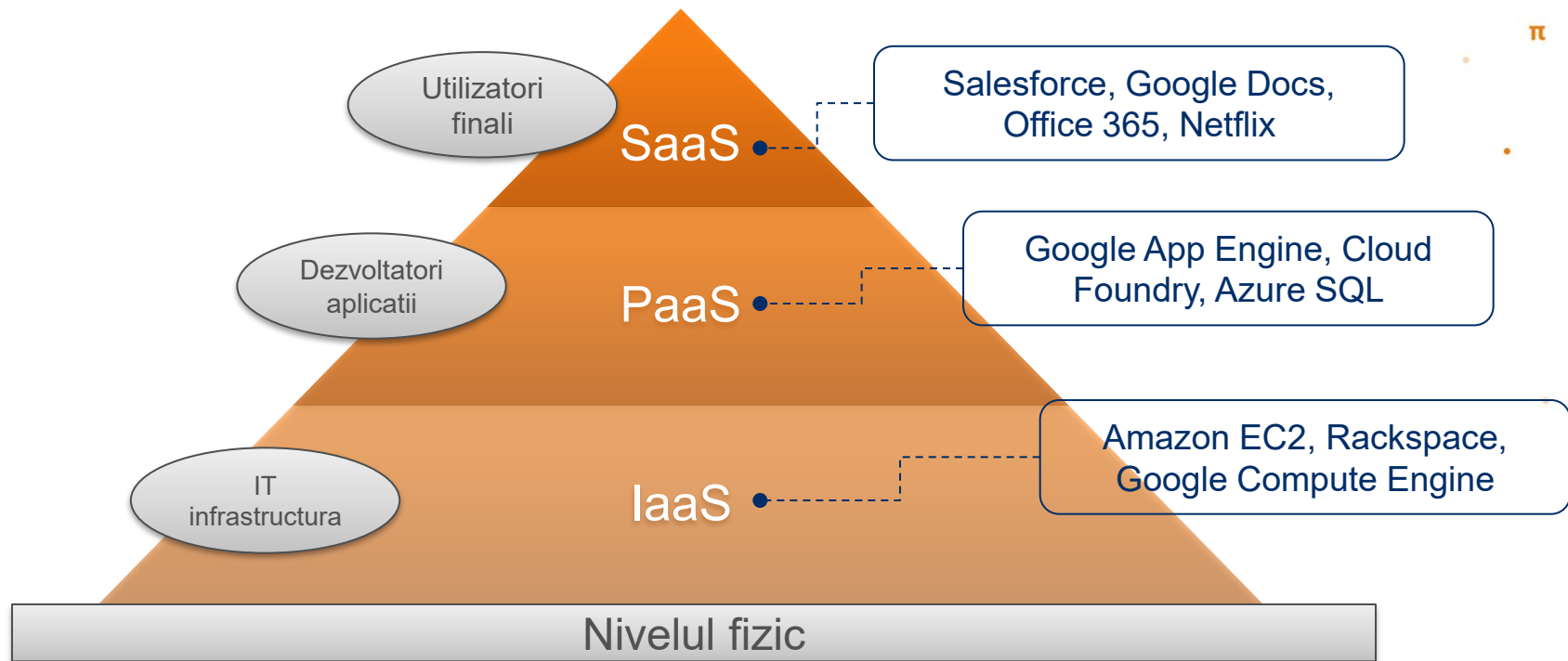
- Management TCO
- Control limitat
- Securitate / Confidentialitate
- Dependenta Vendor
- Dependenta Internet

Tipuri de cloud



*Sursa: mycloudwiki.com

Modele de servicii cloud



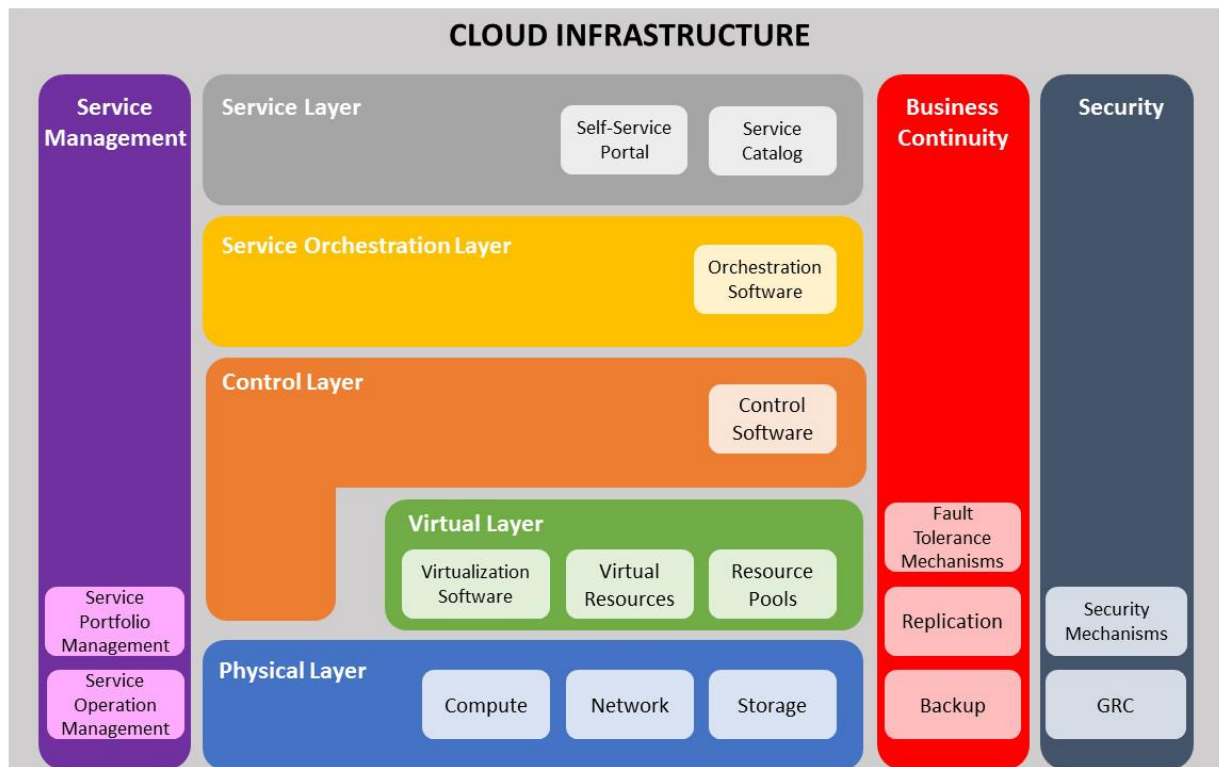
Modelul de distribuire a responsabilitatilor in cloud

	Responsibility	SaaS	PaaS	IaaS	On-prem
Responsibility always retained by the customer	Information and data	Customer	Customer	Customer	Customer
	Devices (Mobile and PCs)	Customer	Customer	Customer	Customer
	Accounts and identities	Customer	Customer	Customer	Customer
Responsibility varies by type	Identity and directory infrastructure	Shared	Shared	Customer	Customer
	Applications	Shared	Shared	Customer	Customer
	Network controls	Shared	Shared	Customer	Customer
	Operating system	Shared	Shared	Customer	Customer
Responsibility transfers to cloud provider	Physical hosts	Microsoft	Microsoft	Microsoft	Customer
	Physical network	Microsoft	Microsoft	Microsoft	Customer
	Physical datacenter	Microsoft	Microsoft	Microsoft	Customer

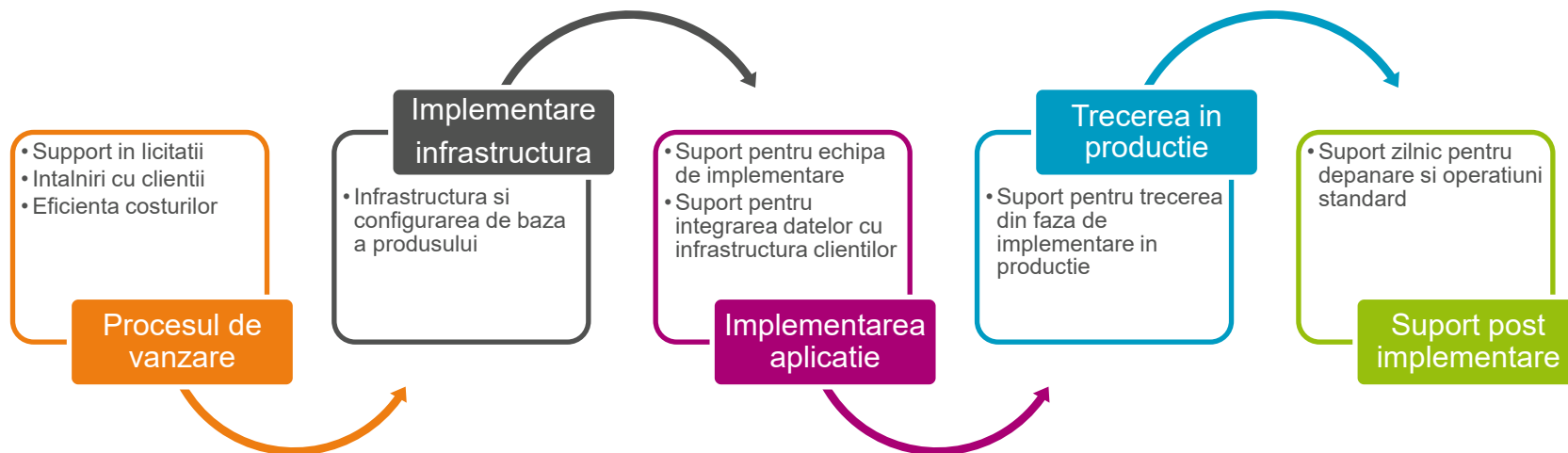
■ Microsoft
 ■ Customer
 ▬ Shared

*Sursa: Microsoft AZ900

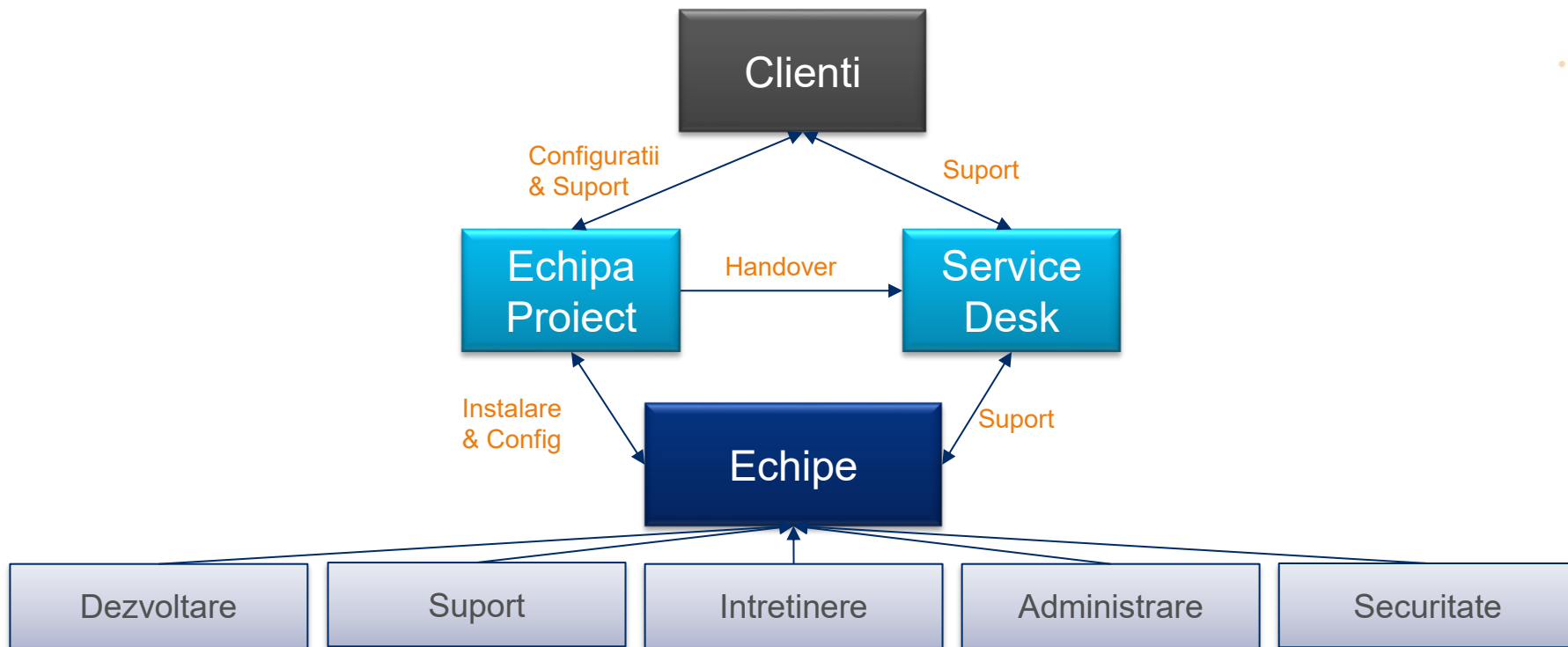
Nivelurile arhitecturii cloud



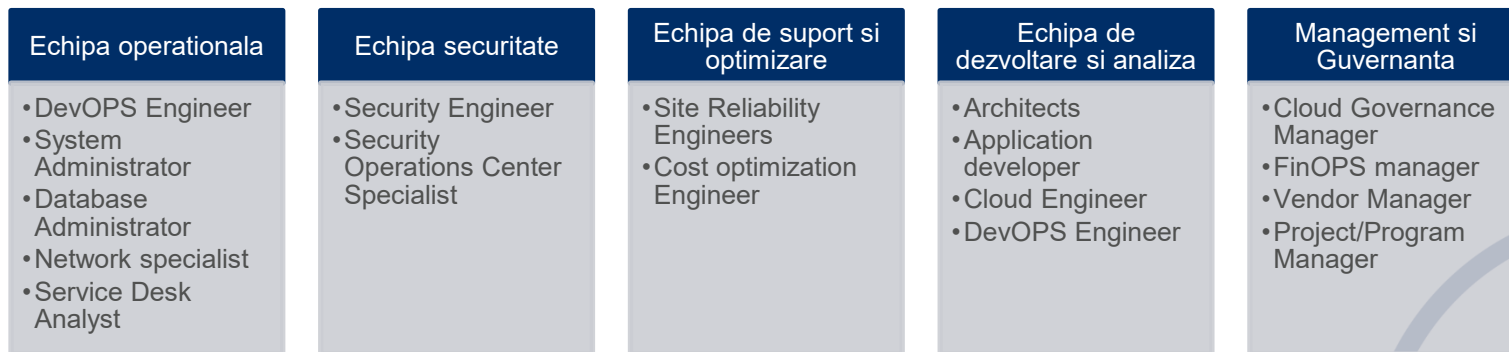
Ciclul de viata al vanzarii unei solutii in model B2B



Managementul Operatiunilor in SaaS



Echipe si roluri pentru administrarea solutiilor in cloud



Let's optimize your world!

